# FINANCIAL PROGRAMS

available to the Société de développement du Témiscamingue



# LOCAL INVESTMENT LOAN

## \$5 000 to \$150 000

The Local Investment Fund is intended to stimulate local entrepreneurship by promoting access to start-up and expansion capital for traditional or social business.

#### TERM maximum 10 years

TYPES OF SUPPORT Term guaranteed loan <sup>1</sup> Equity loan <sup>2</sup> Working capital loan

#### ELIGIBILITY

Proprietorships Partnerships Companies Not-for-profit organizations Social economy organizations Sole proprietorships

**DOWN PAYMENT** Minimum 20 %

INTEREST RATES Min: Base rate (4%) Max : Base rate + risk premium + amortization premium

## FONDS LOCAL DE SOLIDARITÉ FTQ (FLS)

FLS combines with local loan and offers up to \$100,000 in additional financial assistance with a 20% down payment.

## YOUNG PROGRAM FOR SUCCESSION

## \$5 000 to \$25 000

Promote gradual responsibility of Temiscamingue companies by 18 to 39 years by helping them to acquire 25% to 100% of an existing business.

\* Maximum of \$20,000 for two applicants.

### TERM maximum 6 years

TYPES OF SUPPORT Personnel loan Acquire at least 25% of the shares of the company.

#### ELIGIBILITY Proprietorships Partnerships Companies Young adults aged 18 to 39.

**DOWN PAYMENT** Flexible

INTEREST RATES 0 %

**MODALITY** 12-month moratorium on principal repayment

# SUCCESSION LOAN

## \$25 000 to \$150 000

This program is designed to promote the transfer of businesses located in the Temiscamingue and to ensure the retention of regional jobs and decision centres.

## TERM maximum 10 years

**TYPE OF SUPPORT Surety loan** less of \$50 000

**Term guaranteed loan** \$50 000 and more

\* To acquire at least 25% of the shares of the company

## **ELIGIBILITY** Proprietorships Partnerships

Companies Not-for-profit organizations Social economy organizations Sole proprietorships

DOWN PAYMENT Between 10 % and 20 %

INTEREST RATES The base rate is equivalent to the prime rate offered by Bank of Canada plus (+) 2 % (minimum rate of 6%).

1 Security is a chattel mortgage or mortgage on real property and may be a secondary security if the movable or immovable property has a residual value.

• A retail or service business where this type

of business already exists in the community

unless the owner is able to show that the new

business will not simply draw customers away

2 This form of support is only used for secondary and tertiary processing businesses.

SUPPORTED SECTORS

First, second and tertiary processing Agricultural and forestry primary Retail of service business Succession and transfer of business

#### OPENING FEES

1 % of the amount requested, minimum \$100

#### Retail businesses

EXCLUSIONS

• Sex, religion, politic sectors

from an existing business.

#### **EVALUATION CRITERIA**

- 1. **Profitability** : les revenus prévus en fonction du marché permettent de faire face aux dépenses et génèrent des surplus.
- Ability to repay: : connaissances, expériences, formations, réseaux.
  Debt level : les fonds générés par l'entreprise
- doivent démontrer qu'elle est capable de faire l'ensemble des remboursements capital et intérêts sur ses emprunts.
- 4. Management team : idéalement inférieur à 80%
- 5. Value of guarantees and security.
- 6. Job creation.